

MARK D. DIXON

President, The Mark Dixon Group, LLC



Current Responsibilities

Mark D. Dixon, R.Ph, M.H.A., FACHE, leads the Mark Dixon Group, LLC which provides medical suppliers and integrated delivery networks (IDNs) consultative assistance in successfully navigating the changes in healthcare. He specializes in providing C-suite level services to:

- Increase medical supplier relevancy/performance in an era of health reform and value creation
- Implement an Accountable Care Organization (ACO) strategy
- Create durable physician clinical integration network strategies
- Develop and implement improved IDN triple aim results

He speaks regularly at national meetings to bring the voice of the IDN C-suite to a wide variety of organizations and professional associations.

Prior Experience

Mr. Dixon brings more than 30 years of leadership experience in the health care industry with a proven record of results in developing and sustaining market-leading organizations. Most recently, he was the South Region President for Fairview Health Services in Minneapolis, Minnesota from 2008 - 2011. Fairview Health Services is a \$2.9 billion integrated delivery system with eight hospitals and over 500 employed physicians. Mr. Dixon had responsibility for Fairview Ridges and Southdale Hospitals as well as the Cardiovascular and Oncology Programs System-wide. He provided leadership for numerous strategic and operational improvement initiatives including the successful launch of an ACO strategy.

Prior to joining Fairview, Mr. Dixon was President/CEO of Community Hospitals of Indiana, part of the Community Health Network located in Indianapolis, Indiana. He provided executive leadership and direction for all aspects of Community Hospitals of Indiana, Inc., which includes three community hospitals and Community Home Health Services. He was with Community Health Network for over five years. Prior to that role, Mr. Dixon served as CEO for Abbott Northwestern Hospital of the Allina Health System and was with Abbott Northwestern Hospital for 17 years.

Education, Awards and Professional Affiliations

Dixon is a fellow of the American College of Healthcare Executives. He has served as a board member on numerous non-profit and for-profit boards. Dixon earned his bachelor's degree in pharmacy and his master's degree in hospital administration from the University of Minnesota.